

## **Our Investment Manager**

### **Strategic Relationship with Parallax Ventures Inc**

The MMJ Board believes that MMJ should centre its asset management resource in Canada to better manage the existing portfolio and access new investment opportunities as we expect the majority of MMJ's investment portfolio to be located in North America. In order to realise this objective MMJ appointed Parallax Ventures Inc. (Parallax) (formerly known as Embark Ventures Inc. (EbV)) in June 2019 to act as Asset Manager of MMJ's cannabis and hemp investment portfolio. This Management Agreement provides strong alignment of the interests of MMJ and Parallax and is expected to produce superior investment returns to shareholders. In December 2020, the Board of MMJ amended the Management Agreement with Parallax to include non-cannabis investments made following the widening of the MMJ investment strategy in November 2020.

One of the principals of Parallax is Michael Curtis who is also a non-executive director of MMJ.

The MMJ Board determined that the new operating structure:

- Enhance access to new investment opportunities including unlisted investments.
- Add material value to existing investments.
- Minimises MMJ's fixed cost structure.
- Secure a meaningful investment presence in MMJ's key investment market – North America.

The appointment of Parallax provides MMJ with access to Parallax's full investment team including Michael Curtis and Mohan Nair in Toronto. Services to MMJ include assistance with deal sourcing, due diligence, deal negotiation, investment structuring, portfolio company monitoring and reporting, and resourcing any MMJ representation on boards at portfolio companies.

Parallax is required to give MMJ priority to invest in opportunities that fit the criteria set out in the MMJ Investment Policy.

The MMJ Board continues to be responsible for the investment decisions.